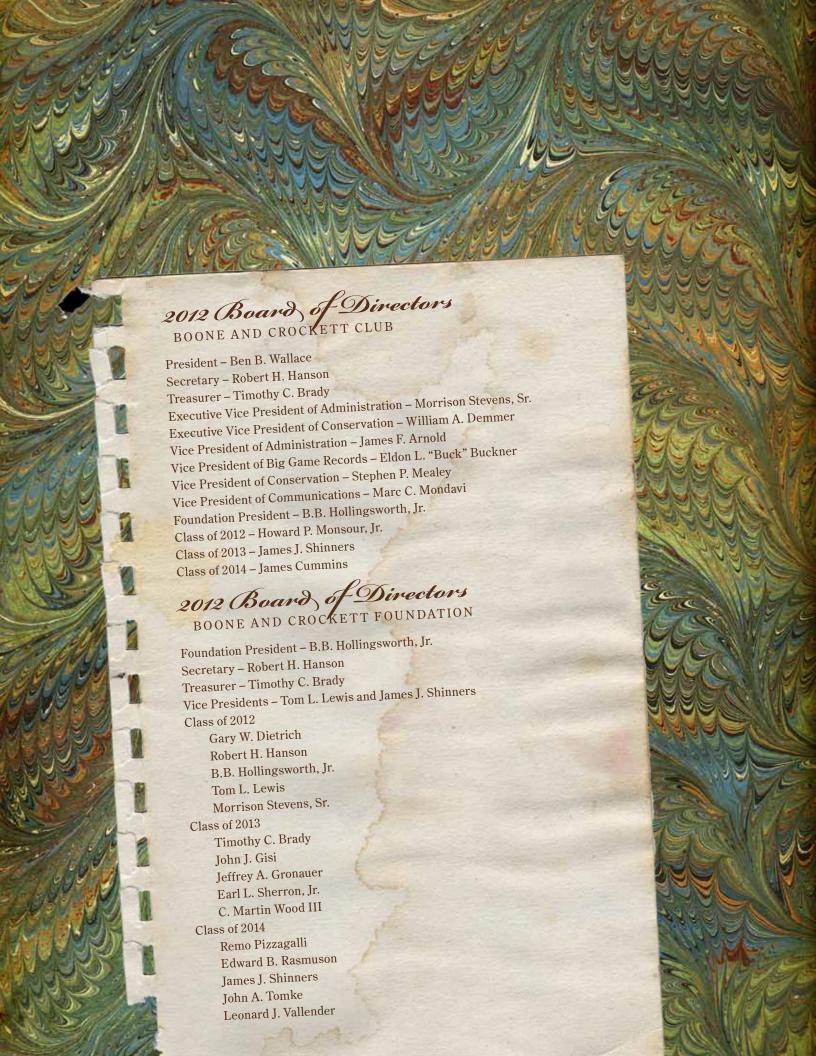


FISCAL YEAR 2012

Annual Report







Mission Statement

It is the mission of the Boone and Crockett
Club to promote the conservation and
management of wildlife, especially big game,
and its habitat, to preserve and encourage
hunting and to maintain the highest ethical
standards of fair chase and sportsmanship in
North America.



Message from the Boone and Crockett Club President

n-125 years, the Boone and Crockett Club has made a variety of history and been changed by history. The consistency all along has been the original enthusiasm that brought the Club's founders together "to promote the guardianship and provident management of big game and associated wildlife." The spark driving the Club's early work was best stated – fittingly – by founder Theodore Roosevelt in a speech that – equally fittingly – was about citizenship, in which he extolled the doing of deeds, knowing great enthusiasms and devotions and spending oneself in a worthy cause. Among these early deeds was the securing of Yellowstone National Park and establishing other public lands. The same energy now lights a diverse network of like-minded sportsmen-conservationists.

When the Club began it operated ad hoc in the truest meaning of the phrase: to the purpose. For needs identified by members, they organized efforts and marshaled funds to meet it. Today the Club is a continuing, mission-oriented organization – an operating foundation more than half way toward a complete endowment.

What Grinnell and Roosevelt said of the Club in 1897 could be easily adapted to today: "Since the publication of the last [report] a wider public interest has been aroused in several of the objects for which the club is working, and not a little progress has been made in carrying them out."

This commitment to sustaining wildlife and habitats is now established as an American institution and ethic. There is at least one wildlife conservation group now for nearly every species of game and there are state and federal agencies charged to keep the public trust for these animals and places.

What began for the Club as a mission to establish such a sustained effort – not always by doing it ourselves but also by supporting or leading others – has become today the challenge of maintaining it. As with all farreaching enterprises, the primary need is disciplined daily effort toward a focused vision. Because the many speciesfocused and place-based groups have been chartered to advance parts of the big picture, the Boone and Crockett Club has concerned itself with the entirety.

We have and continue to rally the sportsmen-



BEN B. WALLACE

B&C President

Corpus Christi, Texas

conservation world around the central ethic of Fair Chase, which is the entry point to conservation whether an aspiring conservationist is seeking big game, seashells, or autumn leaves. We have rallied sportsmenconservationists to form a common agenda in conservation policy, which is the full expression of our pursuit. Our success in carrying it out depends on our brand remaining strong, recognizable, and attractive to allies, donors, and the public – and so we have made this a priority.

Our work with – and support from – partners and allies must add to what we ourselves have already committed. This is the spirit in which the founders undertook their first tasks and the same spirit in which we today have established and grown our endowment as the foundation of our operations. We reach out to others from a strong footing of our own in resources, efficiency of operation, and disciplined strategy and execution.

The core of our current strategy, now updated for 2013-2017 is to keep our members' personal enthusiasm in step with their proven financial commitment. The money is a reality of sustaining an ambitious organization; the heart for the work is still the ingredient of success.

Our operations now explicitly engage all members. Our management group operates along clear lines of responsibility with reliable succession procedures. Our members run the many programs comprised in our broad mission. New members are recruited personally, briefed in thorough orientation, and engaged. This same inclusivity that runs the Club also refined and reset the club's strategy and implementation plan.

Just as the American conservation community today concerns itself with every aspect of sustaining wildlife and promoting its enjoyment by sportsmen and THE CONSISTENCY
ALL ALONG HAS
BEEN THE ORIGINAL
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FOUNDERS TOGETHER
"TO PROMOTE THE
GUARDIANSHIP
AND PROVIDENT
MANAGEMENT
OF BIG GAME
AND ASSOCIATED
WILDLIFE."

conservation-minded public, so does the Boone and Crockett Club risk spreading itself too thin. But the Club today is fit to its role in the family of conservation institutions as the founder for much of it and as an integral factor in the rest. We operate in many aspects of conservation in order to pioneer innovations and remain relevant in a diversity of continuing challenges.

Americans who enjoy wildlife and wild places simply for their beauty, and those who thrill at the chase both need – whether they realize it or not – leaders who understand the rigors of working the land, advocating in the policy arena, and recruiting aspiring hunters to their first trophy, then their best trophy, and then a lifetime commitment to conservation.

What becomes of it – and of us – depends on choices we make today to close the books on initiatives we have completed, to maintain effort in the continuing necessary tasks, and to open new endeavors for evolving situations. We are ready for these things because of our 125 years of practice and because of accomplishments within this year itself.



Conservation Policy and Government Affairs

ur recent progress in helping the sportsmenconservationist community organize a common agenda has proven timely. Our issues are now squeezed and distorted by the pressures of narrowlydivided majorities in Congress and growth of mandatory spending. Consistent, principled, focus has enabled us to navigate these straits.

By far the biggest achievement of the year is the prominence and near-passage of the "Sportsmen's Package" – a bill in Congress composed of several issues that the Club and many partners have advanced. Several versions of the package took shape during the 112th Congress, including one that passed the House, another proposed as an amendment to the Farm Bill, and at least two more versions in the Senate. At the close of the Congress, the package remained on the Senate calendar despite an adverse procedural vote and entanglement with budget negotiations – symptoms of the sharp partisan atmosphere and rigid scrutiny of Federal spending.

A sportsmen package will doubtlessly reemerge in the 113th Congress with leadership again from the Congressional Sportsmen's Caucus. The issues included will likely include the same set: official recognition of hunting and recreational shooting on all Forest Service and Bureau of Land Management lands; protection of recreational shooting on National Monuments; permitting legally-harvested polar bears in Canada for transport to the U.S.; and, ensuring the limit on the Environmental Protection Agency's jurisdiction preventing it from regulating lead components of ammunition and fishing tackle. Pending along with these issues are also reauthorizations for the Duck Stamp Act, North American Wetlands Conservation Act, and the National Fish and Wildlife Foundation.

The problem of mandatory – or, "entitlement" – spending continues as does the American Voices for Conservation, Recreation, and Preservation campaign, which is a coalition more than 1,000 strong to advocate for discretionary common budget priorities. The coalition has largely succeeded in holding spending levels near constant for discretionary budgets though the entitlements now expend nearly all annual revenue.

With these pillar issues, the Club also engaged

AWCP SIGN-ON LETTERS FROM JULY 2011 THROUGH JUNE 2012

DATE	Subject	Addressed To
7/6/2011	Federal Budget Balancing	Representatives Reid and Boehner
9/9/2011	National Fish and Wildlife Foundation Reauthorization	Senator Baxter and Representative Hastings
9/15/2011	Recreational Fishing and Hunting Heritage and Opportunities Act	Representatives Hastings and Markey
9/30/2011	Recreational Fishing and Hunting Heritage and Opportunities Act	Representatives Hastings and Markey
10/13/2011	Aggregate Risk and Revenue Management Act	Senators Brown, Thune, Lugar and Durbin
11/1/2011	Public Land Renewable Energy Development Act of 2011	Senators Heller, Reid, Risch, Tester and Udall
11/2/2011	Target Practice and Marksmanship Training Support Act	Congressional Sportsmen's Caucus
11/3/2011	Comments on Draft Resource Management Plan for Sonoran Desert National Monument	Bureau of Land Management
12/12/2011	Stewardship Contracting	Senators Reed and Murkowski
2/13/2012	Recreational Fishing and Hunting Heritage and Opportunities Act	Representatives Boehner, Cantor and Pelosi
2/13/2012	Recreational Fishing and Hunting Heritage and Opportunities Act	Senators Murkowski and Manchin
3/6/2012	Fish and Game Commission President Dan Richards	Governor Brown
3/8/2012	Draft "Significant Portion of Its Range" Interpretation	U.S. Fish and Wildlife Service
4/12/2012	Sportsmen's Heritage Act of 2012	Representatives Boehner, Cantor and Pelosi
4/13/2012	Food and Energy Security Act of 2007 - Sodsaver	Senators Stabenow and Roberts
4/16/2012	North American Wetlands Conservation Extension Act (NAWCA)	Congressional Sportsmen's Caucus
4/20/2012	Reauthorization of the Stewardship Contracting Authority - 2012 Farm Bill	Senators Stabenow and Roberts
4/30/2012	Coralla Wild Horses Protection Act	Representatives Boxer, Inhofe and Members of the Environment and Public Works Committee
5/8/2012	Sportsmen's Heritage Act of 2012	Senators Reid and McConnell
5/14/2012	Food and Energy Security Act of 2007 - Sodsaver	Representatives Lucas and Peterson
5/21/2012	Federal Land Transaction Facilitation Act Reauthorization of 2011	Representatives Bishop and Grijalva
6/6/2012	Global Conservation Act	Senators/Representatives
6/28/2012	Inclusion of Protect Our Praries Act in 2012 Farm Bill	Representatives Lucas and Peterson
***	Tester Amendment to 2012 Farm Bill	Senators
***	Wyoming Game and Fish Department Sage Grouse Hunting Regulation	Scott Edberg, Assistant Chief Game Warden Wyoming Game and Fish Department

other issues on public land management, species conservation, and wildlife disease.

The management of National Forests – or, more aptly, the decline of that management – continues on a troubling trend. The Club testified in Congress that the effect of the Northwest Forest Plan of nearly 20 years ago is still failing to achieve its intended purpose of owl conservation and poses risks to other species, to hunting, and other features of the ecosystem. The flaws trace back to fundamentals of current land management law, regulation, and practice.

Among these basics, the Club has also promoted recent developments in the analysis and management of elk habitat – and stood up for continuing the Starkey Project, at which these breakthroughs were developed. This new science updates decades-old assumptions about what it takes to manage the forested habitats of big game.

The Club continues to testify on wolf management: we are following up on the Club's strong leadership in securing state management for wolves in Montana, Idaho, Wyoming, and the Great Lakes states and we are advancing state management in Oregon, Washington, and elsewhere in the wolf's growing range.

Wildlife disease has risen to new prominence lately and the Club has worked with Congressional committees on agriculture to include in the pending Farm Bill new priorities for useful research. Several disease issues involve captive deer, on which the Club has begun working with other sportsmen groups to define the problems and organize solutions.

The cohesion of the larger sportsmen community continues through the joint action of the American Wildlife Conservation Partnership. AWCP produced letters on dozens of issues again this year.

THE GLSA AND THE SPORTSMEN'S PACKAGE

Two of the Club's premier policy objectives were prominent on Capitol Hill this year. The Government Litigation Savings Act (GLSA) and the Sportsmen's Package are two legislative measures concerning the expert agencies and diverse set of programs and policies that drive conservation today. Both remain works in progress, but together they exemplify our focus on the fundamentals of American conservation.

GLSA is a bill introduced in the 112th Congress by Rep. Cynthia Lummis (R-Wyo.) that restores reliable rules on financing litigation against the government. Lawsuits challenging the decisions of conservation agencies have become common since the 1970s when several laws made it possible both to file these suits and have legal costs



reimbursed in certain circumstances. GLSA proposes to keep track of the costs of these reimbursements and limit them to cases that reveal substantive violations of environmental law. Today reimbursements are available outside of environmental law through the Equal Access to Justice Act for cases alleging no substantive violation but that dispute agencies' professional judgment.

GLSA in the 112th Congress passed from the Judiciary Committee after several bipartisan changes improved the bill. Agreements were based on the published finding by B&C President Emeritus Lowell Baier that reimbursements under the Equal Access law were intended for seniors, veterans, and small businesses with direct and personal financial matters in dispute with the government. We arranged a vote on the House floor for part of the GLSA which passed by voice agreement and with bipartisan statements of willingness to continue perfecting the bill. A new bill will be introduced in the 113th Congress to pick up on the agreements and working relationships won this year.

The Sportsmen's Package is a collection of bills and measures that would extend many long-running conservation programs. It took several forms in the 112th Congress. A House bill (H.R. 4089) compiled four different bills each promoting and advancing hunting and recreational fishing and shooting opportunities. In the Senate, it appeared as the Sportsmen's Act

of 2012 in the form of an amendment to the 2012 Farm Bill. Between the two slightly-different packages, the measures would require recognition of hunting and recreational shooting on federal lands, allow previously legally-harvested polar bear trophies to be imported to the U.S., clarify that the Environmental Protection Agency does not have the jurisdiction to regulate lead components of ammunition and fishing tackle, and extend the authorizations of several fundamental conservation programs including the Duck Stamp program.

After the Sportsmen's Act passed the House and was attempted as an amendment to the Farm Bill, strong majorities continued to support its passage. However, a combination of procedural and budgetary rules prevented final passage.

Conservation

tur broadest program area spans educational, scientific, and practical aspects of conservation. This breadth demonstrates our alignment with what Club member Aldo Leopold titled the Conservation Esthetic: in short, that everyone comes to conservation for a trophy of some kind, and the path from there to stewardship leads to appreciation for the solitude of wild places, understanding of the ecology of those places, and an active role in caring for those places.

CONSERVATION EDUCATION

Our education programs comprise all levels from youth to graduate studies and in-service professional education. School-age students and adults both participate in our outdoor education at Theodore Roosevelt Memorial Ranch, where we also host events and meetings of partners and allies who, while visiting, stay at the Rasmussen Wildlife Conservation Center on the ranch.

This year we have secured a long-term agreement with The Boy Scouts of America by which the MT Council BSA will base on TRMR to operate their wilderness backpacking treks for 6 weeks throughout the summer of 2013. The US Forest Service is also a partner in the arrangement, joining us in a cost-share position for one of the trek leaders.

The Wild Sheep Foundation and B&C have also agreed to a partnership in which scholarship winners from various WSF chapters and affiliates will be awarded with a 5-day long outdoor adventure camp at the TRMR. We plan on offering 4 camps with 16 campers per week for middle and high school aged youth.

We are assessing the potential to expand this strategy by partnering with additional existing programs to join the national presence in conservation education.

UNIVERSITY PROGRAMS

The Club's 5 established university programs have nearly all now graduated at least one cadre of graduate students. The original and oldest program, at the University of Montana, has graduated several cohorts and is now recruiting for the next. At the newest program at Michigan State University, the program pursues three distinct lines of practical and theoretical study: the





GOURMET GONE WILD AND GOURMET GONE WILD-ER EVENTS

- ♦ The Detroit Gourmet Gone Wild (November) was held at the hidden treasure of Downtown Detroit, the Ponyride. Over ninety Detroit Young Professionals enjoyed sampling venison loin and mushroom duxelle along with a great variety of Michigan-made beers and wines.
- ♦ The Farmington Hills Gourmet Gone Wild (October) was a hit as Chef Dan entertained the Michigan RMA Young Professionals by grilling a salmon fillet. An archery demonstration was performed on the lawn prior to the start of the event.
- ♦ The Kalamazoo Gourmet Gone Wild (August) was held at the Kalamazoo Institute of Art in collaboration with the Kalamazoo Area Young Professionals. Chef Dan demonstrated how easy it is to get a flavorful venison steak by using certain grilling techniques for grilled venison and vegetable ratatouille. The Kalamazoo Gourmet Gone Wild-er (September) took place at the Kalamazoo Rod and Gun Club. Club members taught firearm safety and range etiquette to participants. Once GGW-er participants were comfortable with handling a firearm, they were given an opportunity to practice shooting clay targets at the range.
- ♦ The Grand Rapids Gourmet Gone Wild (April) was held at the Grand Rapids Masonic Temple in conjunction with the Grand Rapids Young Professionals. Chef Dan did a terrific job entertaining the group while providing them with the health benefits of wild game meat through a cooking demo showcasing sesame salmon. The Grand Rapids Gourmet Gone Wild-er (July) took place at Millennium Park in Grand Rapids.

wildlife science of the endowed B&C Professor's chair, the practical policy studies of the B&C Executive in Residence, and the extension program of the B&C Wildlife Outreach Specialist.

The outreach program has expanded its schedule of Gourmet Gone Wild events to introduce conservation to young, urban food connoisseurs – "foodies " – who are already interested in "locavore" eating and sustainable living. At each event, attendees sample professionally prepared wild fish and game harvested in Michigan and paired with local wine and beer, while learning about the health benefits of eating local and the role hunters and anglers play in conserving our state's natural resources. Follow-up events, like Gourmet Gone Wild-er, are designed to expose interested locavores to the exquisite gourmet and recreational opportunities that abound in Michigan's woods and waters.

Five more university programs are in formative stages of establishing agreements and raising funds.

CONSERVATION GRANTS

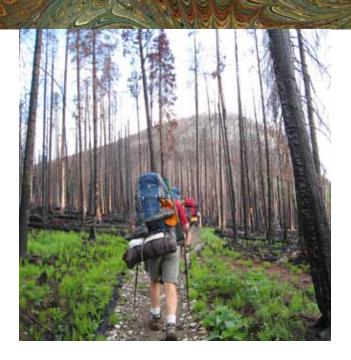
The Club's conservation grant program has completed its recent thematic focus on wildlife disease and has taken up *Managing for Big Game Habitat in the Face of Energy Development* as the new theme. Based in part on the results of the disease-focused research, a new subcommittee is developing recommendations for improving science and policy with that topic area, including lead ammunition and captive deer, elk, and antelope. In the new focus area concerning energy, the Club has selected two new projects and will continue the energy them into an additional year to accommodate research interests in the topic.

• Dr. Kelly Stewart from the University of Nevada for her research: Assessment of water facilities for mule deer in the Mojave National Preserve of California.

RANCH

It is fitting that the only public access to the vast wilderness of the Rocky Mountain Front for many miles north or south is through the Theodore Roosevelt Memorial Ranch. Traversing the ranch to reach the public land legacy of TR, visitors see the present-day Club's stewardship of private land.

Like all private ranches, ours is weathering natural cycles working against a sustainable and profitable



ACTIVITIES ON THE TRM RANCH

- ♦ 7 Montana High Adventure Base Camp treks = 94 campers from 6 different states
- ♦ 3 Outdoor Adventure Camps = 34 campers
- ♦ B&C Conservation Division Meeting
- ♦ 5th annual Women's Hunter Education course = 23 participants
- ♦ 26 K-12 school group field trips = 500+ students
- ◆ Hosted MT Fish, Wildlife & Parks, MT Wilderness Association, Bob Marshall Wilderness Foundation, Becoming an Outdoors Women and DunRovin Ranch Expeditions.

business opportunity and lifestyle. We earned a positive cash flow this year by extending the refitting of irrigation systems and moderating the planned increase in our livestock production. We have also experienced what many landowners in the U.S. are also encountering by engaging an oil and gas development company in a surface-use agreement.

The decisions we make along the way are helping us find practical ways to develop and demonstrate sustainable ranching practices. We are recording positive results in key management statistics on livestock breeding and weight gain. We barter and buy hay as needed and struggle with the challenges in weed control and drought. The ranch is available for public hunting and, of course, is meant to be a showcase of wildlife habitat and strong populations. Our goal is to gain knowledge and credibility in optimizing these objectives.

NATIONAL CONSERVATION LEADERSHIP INSTITUTE

At the professional in-service education level, the National Conservation Leadership Institute again this year we more applications than spaces. Thirty-six Fellows took the course in Adaptive Leadership in 2012 and graduated at the end of the second residency held at the National Park Service's Albright Training Center on the south rim of the Grand Canyon. This program now staffs the peer coach roles almost entirely with alumni of the program.

EVERYONE COMES TO CONSERVATION FOR A TROPHY OF SOME KIND, AND THE PATH FROM THERE TO STEWARDSHIP LEADS TO APPRECIATION FOR THE SOLITUDE OF WILD PLACES. UNDERSTANDING OF THE ECOLOGY OF THOSE PLACES, AND AN ACTIVE ROLE IN CARING FOR THOSE PLACES.



Big Game Records and Communications

for scoring big game trophies and is founded in the ethic of Fair Chase. This ethical depth is both a draw for the fellow hunters who are associating themselves with B&C Scoring and also a base from which new hunter-conservationists can develop their contributions to the calling.

We signed new agreements with both the Pope and Young Club and the International Council for Game and Wildlife Conservation (CIC) this year. The CIC scoring manual, *The Red Book*, which has been using B&C's scoring system for native North American big game for decades, will be using B&C's scoring system for other sheep and goat species in the future. We have extended our relationships also by attending and participating in awards programs with many other groups, including the Guides and Outfitters Association of British Columbia, Wild Sheep Foundation, Field and Stream's Wisconsin Deer and Turkey Expo, Mule Deer Foundation, and Western Hunting Conservation Expo.

The credibility of the B&C Scoring technology extends into law enforcement and academia, where our staff provides expert testimony concerning game violations, data from our voluminous records, and numerous publications of various formats.

COMMUNICATIONS

The Boone and Crockett brand is well-known to symbolize excellence in conservation. As such it is a bully pulpit among hunters just as Theodore Roosevelt's presidency was for the world. We are using our brand both in reaching out and responding to associates and the conservation-minded world at large.

We tell our stories and inform the public through a large library of publications, position statements, and a community of Official Measurers and associates.

PUBLICATIONS

Our publications team launched the B&C

LEFT: Troy Sheldon with the new World's Record Rocky Mountain goat taken in 2011 and verified in April 2012. The billy has a final score of 57-4/8 points. eBookstore this year and brought several classic and other popular titles to market in electronic format, available through the Apple iBookstore, Barnes and Noble, and Amazon.

Also in the online environment, our magazine *Fair Chase* is now available digitally and in an interactive tablet version. Like our presence on Facebook, LinkedIn, Pinterest, and Instagram, we expect our digital communications to expand our circulation and recruit more younger readers. We are finding the online environment reaches far more women sportsmen than our other forms of communications – some months with nearly 30-35% of our reach to women. Overall, this fiscal year our web statistic remained par with last year with over a half million unique visitors to our site.

MEDIA RESPONSE SUB-COMMITTEE

As our publications and policy work has advanced the B&C name as a credible source on conservation, we have met growing inquiries from the press, the public, and the hunting community about B&C positions on popular issues. We added Club position statements for Canned Shoots, Genetic Manipulation, and Top Predators. Recommended and still pending Board approval is a position statement on Second Amendment Rights as they pertain to recreational hunting, shooting and conservation. Visit the Club's web site to review a complete listing of B&C Positions.

HUNTING ETHICS SUB-COMMITTEE

Our communications, like our activities, all spring from the ethic at the root of the Club's mission. Therefore to hold to that calling this year we began a regular schedule of editorial contributions to *Fair Chase* magazine under the new column, "The Ethics of Fair Chase." As the branding and value proposition work continues in 2013, hunt ethics and fair chase will be an integral part of the outcome and messaging from these efforts.

To expand our audience and refine our messages, we are calling upon our wide network of Official Measurers and have begun an assessment of the Club's overall brand image and desired identity, the competitive landscape, and unique brand positioning, as well as the development of value propositions for joining and supporting the Club and its mission. This work, along with aligning action items from the newly approved Strategic Plan will continue into 2013 and be ongoing.



The Records Program is a detailed discipline of naturalistic science. It runs on a network of Official Measurers and advanced computing.

- ◆ Used trophy data to map the boundary between the distribution of Columbia blacktail deer and mule deer.
- ◆ Redesigned and upgraded all 17 score charts of the Club's scoring system.
- ◆ Revised our Hunter,
 Guide, and Hunt
 Information form to obtain
 additional information on whether
 animals are taken on private or public
 land and to identify youth hunters, the
 latter enabling our efforts to encourage
 participation by young people.
- ◆ Staff conducted Official Measurer training workshops in Missoula, Montana, Logan, West Virginia, and Bell Buckle, Tennessee, resulting in 62 new Official Measurers qualified to score trophies for B&C's Awards Programs. West Virginia and Tennessee's respective fish and game agencies hosted these two workshops, enhancing outreach efforts.

REACHING OUT TO SPORTSMEN

The Club produced 3 print books, 13 eBooks, 4 issues of Fair Chase, plus 13 episodes of Boone and Crockett Country.

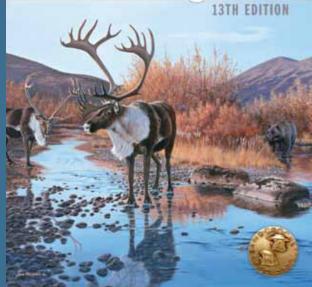


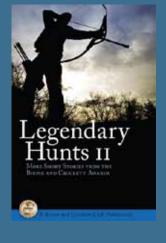


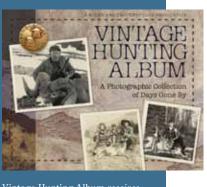




Records of North American Big Game







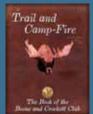
Vintage Hunting Album receives Silver Award - Cover Design, PubWest Book Design Awards



Records of North American Big Game receives Gold Award - Reference Book, PubWest Book Design Awards

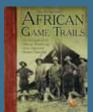


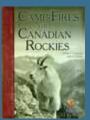










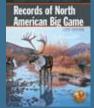














receives Bronze Award for Adult Non-Fiction Publishers

Administration

of running the Boone and Crockett Club entail
more than just keeping the lights on. Our facilities
– some of them historic in their own right – are archives
for rifles, trophies, and books that chronicle our 125-year
story. The rest of our physical plant and management
systems are the support for our future.

It's hard to miss the poetic link between the mineral resources beneath the Theodore Roosevelt Memorial Ranch, which were laid down over millennia of geologic time, and the investments in the future of conservation that we made with money we earned from the development of those minerals. An exploratory well was drilled on TRMR in 2012 and the monies from a surface use agreement with the developer are funding several ranch improvements made and planned for, including weed control, fences and gates, road repair, staining the education center, refurnishing the Members House, and monitoring air, water and wildlife.

At the Headquarters building in Missoula, we continue seeking and taking donations to the permanent collection of books by and about Club members. Generous donations by members and others have grown our Permanent Collection library and provided surplus books for sale. This year books were donated by Anthony J.

Caligiuri, Craig A. Cook, Robert H. Hanson, Daniel A. Pedrotti, Paul D. Webster and others. Several books were also purchased to add to our permanent collection including books by Belmore Browne, John Burroughs, George Bird Grinnell, and Owen Wister. There are now a total of 1,268 books in our permanent collection.

Like all growing, modern organizations, however, we have confronted the necessities of formalized procedures. With the evolution of the Club from an ad hoc brotherhood of factors and king-makers to an institution guided by strategy and succession, we have formalized our procedures and processes. With the change comes accountability and efficiency, hard won by several years of effort by the Club's leadership.

- **1. Management Discussion and Analysis** A clear discussion of significant financial trends over past two years. It should be candid and accurate.
- **2.** Management and Opinion Letter Written by the auditing firm as an opinion on the B&C financials and relevant operations.
- **3. Financial Statements** Comparative combined statement of activities and financial position for the Club and Foundation. A two year summary will show the two year changes in strength and growth in the funds the Club has available for programs and activities.

MEMBER COUNT = 272

As of June 30, 2012

Honorary Life – 10

Regular – 97

Junior – 1

Professional – 134

Emeritus – 30

NEW REGULAR MEMBERS

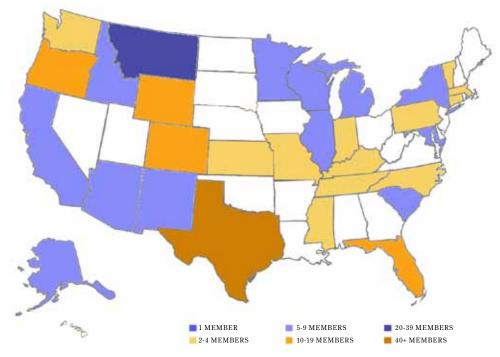
Anthony J. Caligiuri, Iowa George R. Emmerson, California R. Terrell McCombs, Texas Walter F. McLallen, New York Marion S. Searle, Illinois Robert D. Springer, Florida

NEW PROFESSIONAL MEMBERS

James W. Bequette, Illinois Jordan P. Burroughs, Michigan Bruce D. Leopold, Mississippi John F. Organ, Massachusetts William F. Porter, Michigan Stephen L. Sanetti, Connecticut Casey L. Stemler, Colorado Martin Vavra, Oregon

DECEASED MEMBERS

Robert E. Frost James G. Teer



Awards and Recognition

TIM HIXON ELECTED TO THE TEXAS CONSERVATION HALL OF FAME



Regular Member and Past President, George C. "Tim" Hixon, has been elected to the Texas Conservation Hall of Fame. He was inducted at a gala September 22 at the Grand Hyatt in San Antonio.

Tim is the past Chairman of Hixon Properties Incorporated, a family business based in San Antonio. His

resume lists hunting, fishing, and wildlife conservation as his hobbies, so it is no surprise that his business expertise and philanthropy have resulted in many conservation success stories.

Not only is he a member of many conservation organizations, he has also served them in top leadership positions. He has served as Executive VP of Game Conservation International, as Treasurer of the African Wildlife Foundation, as President of the San Antonio Zoological Society, as a Texas Parks & Wildlife Commissioner, as Chairman of the Texas Parks & Wildlife Foundation, as a Board member of the Texas Nature Conservancy and the national board of The Nature Conservancy, and is presently a member of the Board of the National Fish & Wildlife Foundation and the Caesar Kleberg Wildlife Research Institute. During his tenure on the Texas Parks and Wildlife Commission, he was a driving force behind the purchase and establishment of Government Canyon State Natural Area.

The Hall of Fame, through the Texas Parks & Wildlife Foundation, provides the opportunity to publicly recognize the life-long accomplishments and singular landmark achievements by Texas' greatest conservationists. While not chosen from specific categories, eligible candidates include individuals, organizations, agencies, corporations, professionals, volunteers, artists, communicators, elected officials, educators, and others. Past inductees include: Perry R. Bass, Dr. Jim Teer, Anheuser – Busch, Jack Cowan, the Texas Bighorn Society, Governor William P. Clements, the Meadows Foundation, Walter Fondren III, Meredith Long, and the Coastal Conservation Association.

PROFESSIONAL MEMBER, FRED BRYANT OF KINGSVILLE, TEXAS, IS AMONG FOUR FINALISTS FOR THE 2012 BUDWEISER CONSERVATIONIST OF THE YEAR AWARD.

The winner, to be selected by consumer voting, will receive \$50,000 from Budweiser and the National Fish and Wildlife Foundation to support their priority conservation projects.

Bryant serves as chairman of the RMEF Lands and Conservation Committee. Under his leadership, RMEF has permanently protected more than 224,000 acres—an area nearly the size of Rocky Mountain National Park—of vital habitat for elk and

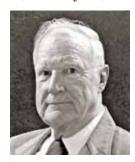


other wildlife. Many of those acres are now also open for the public to hunt and fish.

RMEF President and CEO and B&C Professional Member David Allen said, "Congratulations to Fred. He's an extraordinary leader and dedicated conservationist who deserves recognition, and RMEF is very fortunate to have him on our team."

Allen added, "Every time a new lands project comes up, Fred begins his analysis by asking the same three key questions: 1) Is it good for elk and other wildlife, 2) is it important habitat in danger of being lost to development, and 3) will it open or maintain public access to sportsmen."

AUDUBON OF KANSAS PRESENTED ITS LIFETIME CONSERVATION AWARD TO PROFESSIONAL MEMBER ROBERT J. ROBEL



Bob has devoted most of his professional career at Kansas State University conducting research on Greater and Lesser Prairie-chickens and is one of the world's authorities on grouse of grasslands. His professional expertise and endless work established the science-based

standard for prairie grouse conservation in many areas. Bob served as science advisor on the Kansas Wind & Prairie Task Force and was appointed in 2007 to the Wind Turbine Guidelines Federal Advisory Committee (FAC) by Dirk Kernpthome, then the Secretary of the Interior, and re-appointed to that Committee in 2009 by Ken Salazar, the current Secretary of the Interior. The FAC's mission was to develop siting guidelines to avoid or minimize adverse impacts on wildlife and their habitats. The guidelines will become effective on December 31, 2011.

Boone and Crockett Club

COMMITTEE CHAIRMEN

AWCP - Jeffrey S. Crane

Associates Program - C.J. Buck

Audit - Edward B. Rasmuson

Budget and Finance - Marshall J. Collins, Jr.

Conservation Education - Robert D. Brown

Conservation Grants – Vernon C. Bleich and Evelyn H. Merrill

Conservation Policy – Stephen P. Mealey and Robert Model

Corporate Governance - John P. Poston

History - Leonard H. Wurman

Hunter Ethics - Daniel A. Pedrotti, Jr.

Lead Working Group - Rebecca Humphries

Legal - Floyd R. Nation

Library - H. Norden van Horne

Media Response – Andrew L. Hoxsey

Membership - Andrew L. Hoxsey

National Collection of Heads and Horns -

Robert H. Hanson

National Conservation Leadership Institute –

Steven A. Williams

Nominating - Lowell E. Baier

Online Media - Luis M. Balenko

Outreach - Marc C. Mondavi

Physical Assets - Earl L. Sherron, Jr.

Populations, Habitat, and Hunting – $Tom\ Price\ and$

Gates Watson

Publications - Kyle C. Krause

Records - Eldon L. "Buck" Buckner

Sagamore Hill - Lowell E. Baier

Strategic Planning – James L. Cummins

TRM Ranch - Fred C. Hirschy

University Programs – Harold J. Salwasser

University Programs Network and Compliance -

Stephen P. Mealey

Wildlife Health - Rebecca A. Humphries

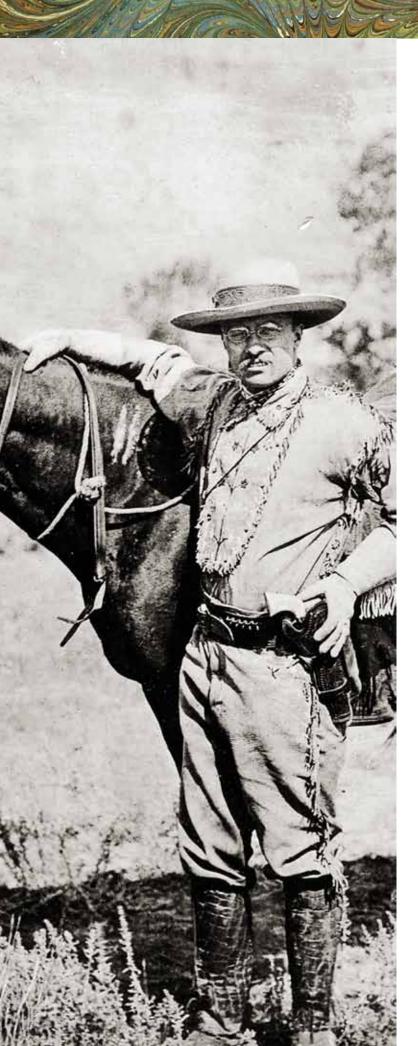
Boone and Crockett Foundation

COMMITTEE CHAIRMEN

Development - James J. Shinners

Investment - Robert H. Hanson

Gift Acceptance – B.B. Hollingsworth, Jr.



Message from the Boone and Crockett Club Foundation President

he Club has since its founding relied upon the means of its members to carry out its work. In recent years, as our projects have become programs, we have begun moving from payas-you-go support to the support of our endowment's proceeds. This has been possible only by the generous commitments of our members, which also put us in good stead as a partner with outside funders and allies.

Individuals and members provided more than \$2.7 million to the Club and Foundation in this fiscal year. At the end of FY 2012 the Boone and Crockett Club Foundation Endowment stood at more than \$10.6 million and the distribution from Foundation endowments to Club and Foundation operations remained well beneath the allowed maximum of 5%.

Contributions are composed mainly of gifts through our affinity programs, The Roughriders Society and Wilderness Warrior Society (\$2,253,000 from 18 members), which recognize, respectively, those who include the Boone and Crockett Club in their estate plans and those who give \$125,000 or more in honor of the Club's 125th anniversary. Roughriders Society contributions are held in a permanently restricted fund that supports the Club's key conservation leadership programs.

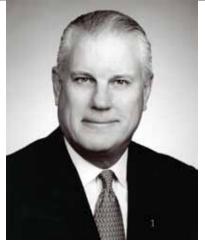
The Boone and Crockett Club and the Boone and Crockett Club Foundation also raised strong amounts from the Charitable Gift Planning program (50 people and more than \$12 million in bequests), the Annual Meeting Auction (more than \$186,000) and contributions from Associates, Lifetime Associates, Official Measurers, trophy owners, and the Combined Federal Campaign of charitable payroll deductions.

Fundraising for our particular initiatives is also strong. In August we co-hosted an event in Kohler, Wisconsin with the University of Wisconsin-Stevens Point. Professional member and Dean Christine Thomas and her staff joined with Club members and staff for an extremely successful event. Four generous members and one Lifetime Associate stepped forward

with pledges totaling \$50,000 to launch the Boone and Crockett Club's inaugural support for the proposed Wisconsin Center for Wildlife Studies at UWSP. These funds inspired other pledges bringing the UWSP endowment to \$400,000.

Best regards and a warm thank you for the strong

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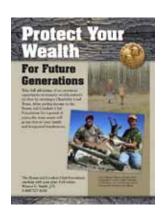
B.B. HOLLINGSWORTH

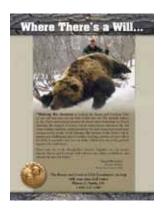
B&C Foundation President

Houston, Texas









Ad campaign for the Charitable Gift Planning Program



The first members of the Wilderness Warrior Society were recognized at the Club's 2011 Annual Meeting in Charleston, South Carolina. From left: C. Martin Woods, Ben B. Wallace, Morrison Stevens, Sr., Edward Rasmuson, Thomas D. Price, Remo Pizzagalli, Steve J. Hageman, John P. Evans, Gary W. Dietrich, William A. Demmer, Marshall J. Collins, Jr., James F. Arnold, and B.B. Hollingsworth. Not pictured: Ned S. Holmes, Tom L. Lewis, Jack S. Parker, and Paul M. Zelisko.

Boone and Crockett Club and Foundation Financial Report

he Budget and Finance Committee is pleased to report that for the fifth consecutive year your Club has finished with positive cash operating income. The fiscal year ending June 30, 2012, however, was once again a significant challenge from a financial perspective. Associates revenue, merchandise/book sales, and net revenue from the Big Game Profiles TV show, dropped by over \$107,000 from the previous year. Licensing revenue did increase over FY11; however, it was nearly \$200,000 less than the \$350,000 we were receiving back in FY08 and FY09. Once again, shortfalls were offset by excellent support from our members and good expense control across the board by our Program Managers and Directors.

Operating revenues and expenses for the past five years, and the FY13 budget, are shown in the following chart on a cash basis and exclude the endowment and planned giving programs. Additionally, we have not included the revenues and expenses related to the oil and gas development on the TRM Ranch as it is outside of the Club's regularly occurring operations.

Critical to achieving our financial goals is the support that your Club receives each year from the Foundation endowment funds. In 2012 this totaled \$406,039 so you can clearly see how important the Foundation is to supporting current operations and also to building for the future.

With regard to endowment assets, at the end of the fiscal year they totaled \$10,666,306 - a modest increase from \$10,512,378 the prior year. The asset manager, acting under the direction of the Investment Committee and the Foundation Board, continues to perform well in both good and bad times.

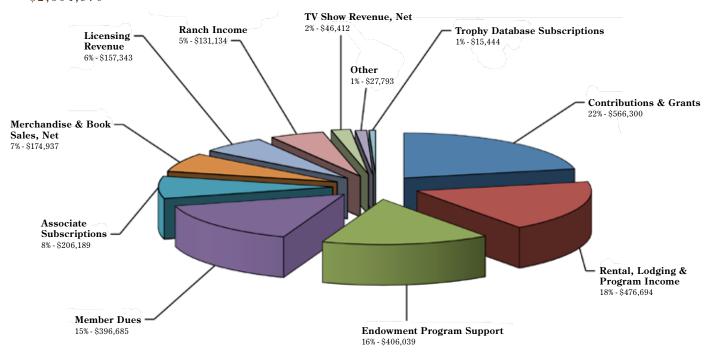
The Foundation's Planned Giving Program, initiated in FY11, has a total of five gift annuities whose account balances were \$791,156 at the end of FY12. These gifts, when fully recognized, are expected to provide just under \$800,000 in total revenues.

The budget for FY2013 has been approved by the Board and calls for total revenue of \$2,907,772 with net income of \$9,081. There was a concerted effort to tie the budget to the Strategic Plan and its goals and objectives. Once again, we expect it to be a challenging year; but rest assured, your Budget and Finance Committee along with Tony, Jan Krueger and the staff will review our results carefully each month and will take whatever action is prudent, with direction from the Board, to insure that your Club achieves its financial goals for 2013.

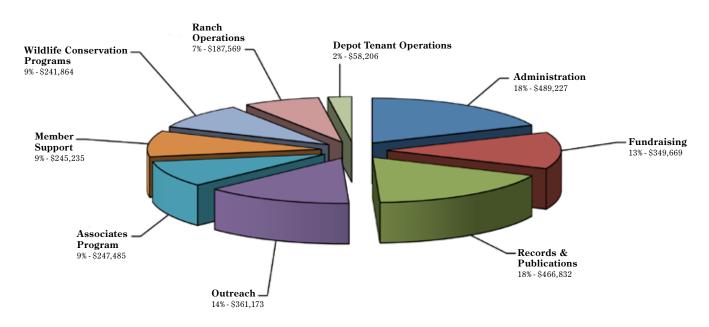
The Club could not have achieved its 5th year of positive income without the financial support of you, the members. The same will be true this year. The time, talent, and treasures of Club members are what make the real difference. Thank you for your continued support of the mission of The Boone and Crockett Club.

	Actual FY 2008	Actual FY 2009	Actual FY 2010	Actual FY 2011	Actual FY 2012	Budget FY 2013
Total Revenues	2,897,869	2,754,790	2,986,204	2,598,454	2,604,970	2,907,772
Total Expenses	(2,983,690)	(2,783,370)	(2,999,741)	(2,576,533)	(2,647,260)	(2,981,192)
Capital Expenditures	(43,250)	(44,890)	(58,351)	(125,823)	(105,642)	(99,300)
Depreciation	176,571	165,984	160,762	161,833	171,690	181,801
Total Cash Operating Net Income (Loss)	47,500	92,514	88,874	57,931	23,758	9,081

FY 12 REVENUE SOURCES \$2,604,970



FY 12 EXPENSES \$2,647,260



Investments Report

hroughout the Club's 2012 Fiscal Year the equity markets were buffeted by headwinds occasioned by the persistent effects of the recession, high unemployment, continued weakness in the housing market, the Eurozone debt crisis and low consumer confidence.

In addition, historically low interest rates created a challenge to fixed income investors, including the Boone and Crockett Club Foundation, which strives to have income from dividends and interest (cash yield) exceed its annual payments to the Club (its supported organization).

Notwithstanding these market conditions, the Foundation's endowment eked out a small gain during the 12 months ended June 30, 2012. In absolute terms, the endowment increased by a modest \$153,928 to a reported \$10,666,306 at June 30, 2012. It should be noted that this figure is net of the distributions to the Club and the asset management fees of the fund manager. It should also be noted that the markets have improved dramatically since June 30, and as of October 31, 2012 the endowment had reached \$11,335,707.

See the pie chart below for the amount of funds endowed by donors and the Board of Directors for Club program support as of June 30, 2012.

It should also be noted that the growth of the endowment has benefitted from the generous contributions from members, including those who joined the Wilderness Warrior Society.

As in past years, the endowment has benefitted from the Foundation's conservative asset allocation policy, which calls for equity securities to represent 60% of invested assets and fixed income to comprise no less than 40% of such assets.

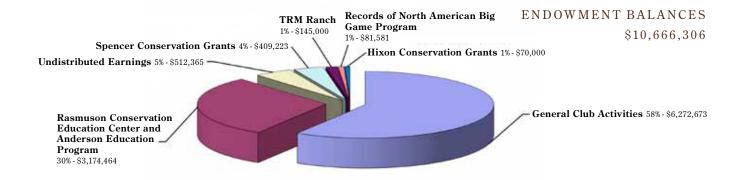
The equity component of the endowment is spread among a number of investment "styles," including Multi-Cap Core, Equity Income, Large Cap Growth, International – Developed, and Emerging Markets. A small component is allocated to "absolute return," a strategy designed to lessen volatility. These separate portfolios, in most cases, outperformed the benchmark indices to which they are compared.

The fixed income portion is made up of two components – the mortgage note payable to the Foundation by the Club, and the securities managed by Davidson Investment Advisors. As of June 30, 2012, the remaining principal balance of that mortgage was \$729,917.

With respect to the managed fixed income investments, the Foundation continues to pursue an investment strategy that emphasizes both high quality and short to intermediate term maturities. The portfolio includes a mix of investment grade corporate bonds, U.S. Treasury and agency securities and Exchange Traded Funds. As of a recent date in early November, the fixed income portfolio had total, unrealized gains of \$204,457 and a blended yield of 3.14% (down from 3.61% a year earlier as a consequence of continuing declines in interest rates).

Since the inception of the Planned Giving Program, the Boone and Crockett Club Foundation has written five gift annuity agreements, in return for which the Foundation received \$850,000 in premiums. The funds are managed by Davidson Trust Company in separate accounts, as mandated by statute, and as of the end of the fiscal year on June 30, 2012 the account balances totaled \$791,156 (\$807,180 on October 31, 2012). These balances are net of earnings, payments to annuitants, and asset management fees.

The Foundation will remain focused on a conservative investment policy that is oriented to the preservation of capital and long-term growth. Over recent years, the 40% allocation to fixed income securities has not only provided interest income to the Foundation but has also been a "buffer" during periods of volatility in the equity markets.





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Certified Public Accountants and Business Advisors

INDEPENDENT AUDITORS' REPORT

Board of Directors Boone and Crockett Club Boone and Crockett Club Foundation, Inc. Missoula, Montana

We have audited the accompanying combined statements of financial position of Boone and Crockett Club (the "Club") and Boone and Crockett Club Foundation, Inc. (the "Foundation"), as of June 30, 2012 and 2011, and the related combined statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the Club and Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Boone and Crockett Club and Boone and Crockett Club Foundation, Inc., as of June 30, 2012 and 2011 and the changes in their net assets and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the combined financial statements as a whole. The supplementary information for the years ended June 30, 2012 and 2011, included in Schedules 1-5 is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements taken as a whole.

Junkermier, Clark, Campanella, Stevens, P.C.

Missoula, Montana November 1, 2012

Combined Statement of Activities FOR THE YEARS ENDED JUNE 30, 2012 AND 2011

	2012	2011
Revenue		
Member dues & subscription revenue		
Member dues	\$396,685	\$398,250
Associates subscriptions	206,189	221,399
Trophy database subscriptions	15,444	15,325
Total member dues & subscription revenue	618,318	634,974
Merchandise sales	331,632	400,133
Less: direct & allocated costs	(156,695)	(190,601)
Net merchandise sales	174,937	209,532
TV Show revenue	109,250	516,000
Less: production costs	(62,838	(411,687)
Net TV show revenue	46,412	104,313
Contributions	2,744,120	1,038,229
Licensing revenue	157,343	118,665
Ranch	131,134	120,900
Ranch - Resource Development	41,000	-
Investment income/(losses), net	6,655	1,733,396
Rental, lodging & program income	476,694	378,815
Other revenue	27,794	20,190
Funds available for program & support services	4,424,407	4,359,014
Expenses		
Support services		
Fundraising	300,709	198,854
Administration	489,227	508,264
Building tenant operations	58,206	45,186
Total support services	848,142	752,304
Funds available for program services	3,576,265	3,606,710
Program services		
Wildlife conservation programs	241,864	289,159
Conservation projects & outreach	361,173	389,094
Records & publications	466,832	406,257
Ranch operations	191,615	185,830
Membership support	245,235	178,608
Associates program	247,485	261,568
Total program services	1,754,204	1,710,516
Change in net assets	1,822,061	1,896,194
Net Assets		
Beginning of year	14,494,946	12,598,752
End of year	16,317,007	<u>\$14,494,946</u>

Combined Statement of Financial Position FOR THE YEARS ENDED JUNE 30, 2012 AND 2011

ASSETS	2012	2011
CURRENT ASSETS		
Cash and cash equivalents	\$155,750	\$245,993
Receivables, net of allowance	105,263	169,807
Donor promises to give, net of discount and allowance	407,930	48,568
Inventories	237,094	182,466
Prepaid expenses	61,955	39,905
Total current assets	967,992	686,739
INVESTMENTS		
Endowment	9,961,389	9,859,850
Planned Giving	791,156	874,907
Total investments	10,752,545	10,734,757
Collections	-	-
Donor promises to give, net of current portion	1,301,865	7,743
Depot, ranch, furniture and equipment, net	4,178,759	4,166,166
Agency Funds	103,586	-
Total assets	17,304,747	\$15,595,405
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts payable	82,116	129,946
Accrued liabilities	71,798	203,058
Agency funds payable	103,586	_
Current portion of long-term debt	14,867	_
Deferred subscription revenue	251,382	296,206
Deferred revenue - other	40,900	42,270
Planned Giving payable, current portion	42,600	38,290
Short-term note payable	25,650	45,299
Total current liabilities	632,899	755,069
LONG-TERM LIABILITIES		
Long-term debt, net of current portion	52,051	_
Planned Giving payable, net of current portion	302,790	345,390
Total long-term liabilities	354,841	345,390
Total liabilities	987,740	1,100,459
NET ASSETS		
Unrestricted	8,497,312	8,482,168
Temporarily restricted	970,195	1,174,379
Permanently restricted	6,849,500	4,838,399
Total net assets	16,317,007	14,494,946
Total liabilities and net assets	17,304,747	\$15,595,405

Boone and Crockett Club and Foundation Donors

MEMBERS OF THE WILDERNESS WARRIOR SOCIETY

Trevor L. Ahlberg James F. Arnold Rene R. Barrientos Marshall J. Collins Jr. William A. Demmer Gary W. Dietrich John P. Evans Steve J. Hageman B.B. Hollingsworth Jr. Ned S. Holmes Tom L. Lewis Jack S. Parker Remo R. Pizzagalli Thomas D. Price Edward B. Rasmuson Morrison Stevens Sr. Ben B. Wallace C. Martin Wood III Paul M. Zelisko R. Terrell McCombs

MEMBERS OF THE ROUGHRIDERS SOCIETY Lowell E. Baier

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MEMBER CONTRIBUTIONS OVER AND ABOVE ANNUAL DUES

Deceased

Stephen S. Adams Trevor L. Ahlberg David R. Anderson James F. Arnold Lowell E. Baier Luis M. Balenko Mark O. Bara George A. Bettas Casey W. Bishop R. Terry Bowyer Timothy C. Brady Robert D. Brown Fred C. Bryant Larry C. Bucher CI Buck Eldon L. Buckner Mitchell J. Butler Tommy L. Caruthers Sr. Manuel J. Chee Marshall J. Collins Jr. John O. Cook III Edwin L. Cox Ir. James L. Cummins

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Harvey Weil Sportsman Conservationist Award Kent R. Hastings Philip L. Hawkins Michele & Will Hayes

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Cristina Killingsworth Kevin T. Klumper Bryan Koontz Christopher A. Kramer Mark D. Larson H. James LeBoeuf Jr. George D. Leidel

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William Howard Flowers, Jr. Foundation Mark Wilmot Lloyd L. Wilson Jeffrey T. Wilson George W. Windolph John F. Wombwell Enoch Kent Wong John J. Wright Gail Zimmerman Adam Ziolkowski Stanley G. Zirbel

MEMORIALS AND HONORARIA

Memorials Kenneth S. Adams III Daniel Bateman Herman A. Bennett Ben L. Bird C. Randall Byers Colin Caruthers James Henry Duke Sr. Richard H. Gieseke Rafael & Carmen Guerra Orville Clyde Hoffman Jr. Roger C. Hooper John M. Kaufmann Douglas Kyle Carlton S. Mahlmann John N. McCamish Jr. Bobby Model Tim S. Murray Glenn P. Napierskie Elaine Parker Frederick C. Pullman Cpl. Lucas Pyeatt USMC Guido R. Rahr Jr. Elmer E. Rasmuson Fred Wayne Richards William L. Searle I.D. Shapiro Duane Sidler William I. Spencer Glenn A. St. Charles John Hickman Stonebraker

Honoraria

Patricia Valentino

Robert B. Wallace

Philip L. Wright

Stan Studer

Paul H. Holmes Alan Killingsworth C. Robert Palmer

